The board of the Central Virginia Nursery and Landscape Association met on December 17, 2020, at 5:30 pm, virtually via Zoom

In Attendance:
Alec Selz, President
Cambridge Mattice, Vice President
Elizabeth Fogel, Treasurer
Matthew Brinckman, Director
Laura Shumm, Executive Secretary
Sean Proietti, Secretary (took these minutes)

Agenda Items:

1. Agenda for the Symposium Itself:

- 1. Only question mark is the 2:15 slot with Capital Trees
- 2. Laura is just waiting to hear back from them
- 3. Elizabeth has had contact with them recently and thinks she can get them to confirm
- 4. Laura has been working on getting on confirmation from everyone else so we are fairly confident there
- 5. Elizabeth and Laura have a working list on potential backups in case Capital Trees falls through
 - 1. Paul Westervelt? Carolyn Summers?

2. Sponsorships:

- 1. We can get a list of last year's sponsors to start to reach out
- 2. We can divide up the list and we can start calling sponsors
- 3. How much sponsorship do we actually need?
 - 1. \$2,000 are slotted for speakers
 - 2. VNLA, Colesville, Bartlett are already lined up as sponsors
- 4. Bank balance check: we have around \$6,000 in the bank. Don't want to lose too much of that since it can go to scholarships
- 5. Sponsorship requests can mention that the money does go to scholarships, which should help people being ok with sponsoring a virtual event
- 6. What is the deadline for these sponsorships?
 - 1. Push it back to January 20th to give people a month?
 - 2. We can send out one email now and then one in two weeks
 - 3. No, there is a graphic design issue so we need to be able to have the logos of sponsors on the website when we go live for registration.
 - 4. Let's stick with the 15th and the 20th will be our backup cutoff, not necessarily advertised
- 7. These phone calls will give us the chance to contact CVNLA members directly, like we talked about during the last meeting.

3. Next meeting: 5:30 on Thursday, January 7

1. We will do Zoom again

Meeting adjourned at approximately 6:05 pm